## April-June 2025 Financial Results

EARNINGS CALL PRESENTATION, JULY 29

Helen Mets, President & CEO Niklas Beyes, CFO



## Strong profitability and enhanced portfolio

- Strong financial performance while further enhancing the quality of the business portfolio.
- Comparable EBITDA remained strong thanks to continued high levels of margin on variable costs per ton.
- Operating cash flow remained solid.
- Formation of Performance Materials Cluster enhances focus on specialty, accelerate operational excellence and optimizes resource allocation.
- Successful completion of the Stevens Point operations strengthens exposure to the attractive US smart packaging and specialty food market.
- Binding offer for the Abrasives business received.
- Several product innovations launched supporting the sustainability transition at our customers.



### Stevens Point acquisition important strategic step for Ahlstrom

Stevens Point is a Best-in-class High-End Solutions Provider Focused on Smart Packaging in the US

- **State-of-the-art site** with two purpose-built machine lines and best cost position
- Strong finishing and coating technology capabilities to enhance the ability to meet growing customers' needs

**Profile-enhancing Combination for Ahlstrom** 

- Increased exposure to the attractive smart packaging and specialty food market in the US with strong historical financial performance
- Stevens Point Net sales of \$332m and an EBITDA margin of 22% in 2024
- Improved financial profile: Enhanced profit margin and cash generation

Synergetic Acquisition with Limited Integration Risk

- Significant cost and revenue synergies
- Standalone production facility with an existing salesforce and limited capex required going forward
- **Straight forward integration** of IT system and corporate function-support



## Leadership positions across our divisions

Separate cluster from May-25

### FILTRATION AND LIFE SCIENCES



#### **PROTECTIVE MATERIALS**



FOOD AND CONSUMER PACKAGING



PERFORMANCE MATERIALS
CLUSTER



**Purifying** powerhouse

#1 in Filtration Science and in Lab & Life Sciences segments





ustomers





**CLARIOS** 

#### **Protecting** surfaces

#1 in vinyl flooring, digital wallcover, power transformers & subsea cables







### Solutions for **Smart Packaging**

#1 in sustainable solutions for speciality food applications and smart packaging









### **High performing** materials

**Global leader** in industrial release liners, fibrous casing, coffee K-cup

**FEDRIGONI** 







## Key product announcements in Q2/2025 – addressing global trends







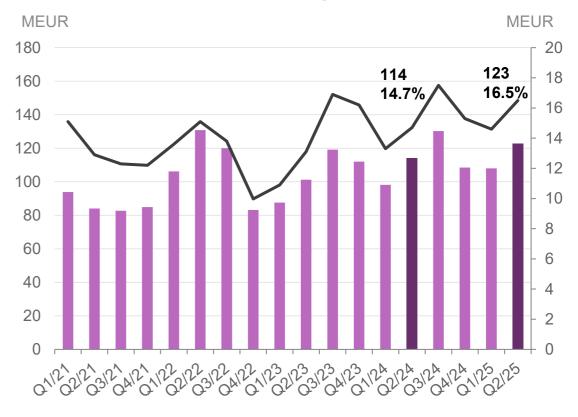




## Strong comparable EBITDA in Q2 2025(\*

- Strong comparable EBITDA and margin achieved in challenging markets
- Net sales slightly softer reflecting market volatility and currency impact
- Operating cash flow remained solid underpinned by lower IAC
- Leverage increased following the Stevens Point acquisition

### Comparable EBITDA and margin %



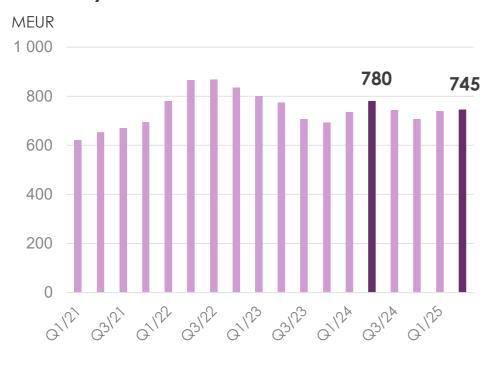
Q1 2021 pro forma.



 $<sup>\</sup>sp(^*\mbox{Financials}$  include Stevens Point operations since May 28, 2025, and restated segment information.

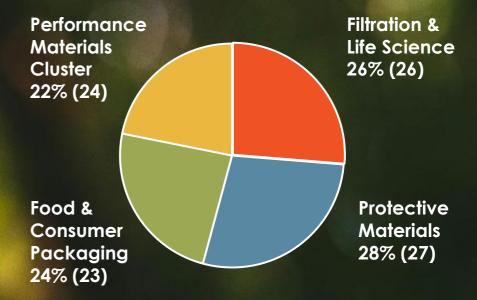
### Net sales

### **Quarterly net sales**



- Includes Stevens Point operations as of May 28,2025.
- Adjusted for the divested Aspa pulp mill and the acquired Stevens Point operation, net sales decreased by 4% in Q2 2025. At constant currency rates net sales decreased by 2%.
- Q1 2021 pro forma.

### Breakdown of net sales by segment H1 2025



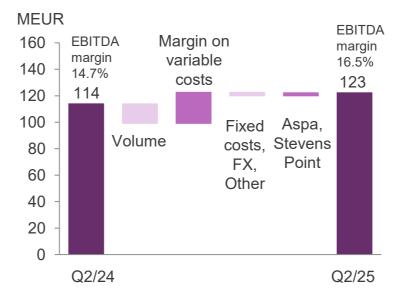


## Comparable EBITDA supported by sustained high MOVC per ton

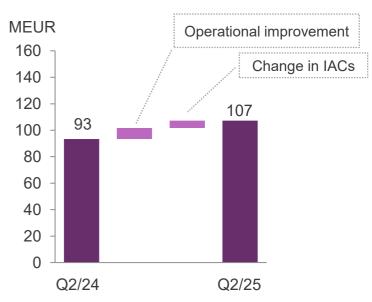


#### **MEUR** 1 000 Price, 780 Mix 800 745 FX. Aspa, 600 Volume Stevens Other Point 400 200 0 Q2/24 Q2/25

## Comparable EBITDA Q2/2024 to Q2/2025



## Reported EBITDA Q2/2024 to Q2/2025



- Includes Stevens Point operations as of May 28,2025.
- Adjusted for the divested Aspa pulp mill and the acquired Stevens Point operation, net sales decreased by 4% in Q2 2025. At constant currency rates net sales decreased by 2%.



## Sustained high MOVC per ton

### Margin on variable costs per ton



- Includes Stevens Point operations as of May 28,2025.
- · Q1 2021 pro forma.



# Reconciliation of comparable EBITDA to pro forma adjusted EBITDA (LTM)

MEUR	June 30, 2025	March 31, 2025
Comparable EBITDA, LTM	469	461
2024 initiatives	1 (1	6 (1
2025 initiatives	41 (2	53 (2
2026 initiatives	13 (3	9 (3
Total savings potential not in EBITDA	55	68
Adjusted EBITDA, LTM (*	524	529
EBITDA of Stevens Point operations 1.7.2024-27.5.2025 (unaudited)	70	
Pro froma adjusted EBITDA, LTM	593	

<sup>(1</sup> Full run rate impact expected end of 2025



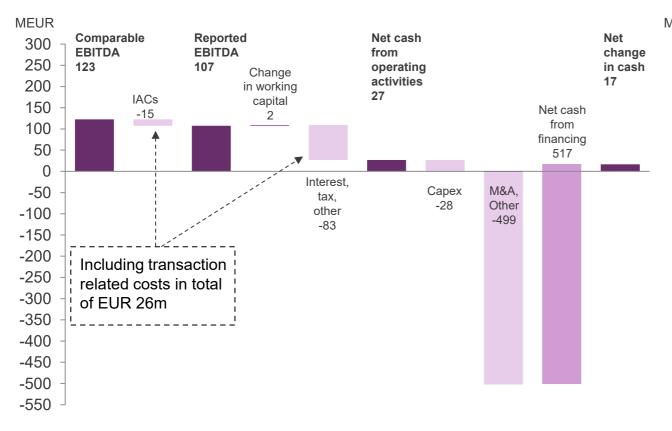
<sup>(2</sup> Full run rate impact expected end of 2026

<sup>(3</sup> Full run rate impact expected end of 2027

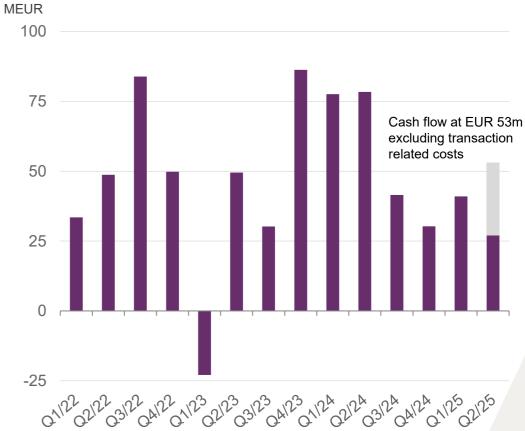
<sup>(\*</sup> Excluding EBITDA of Stevens Point for the period prior to the acquisition.

## Solid cash flow from operating activities

### Cash flow Apr-Jun 2025



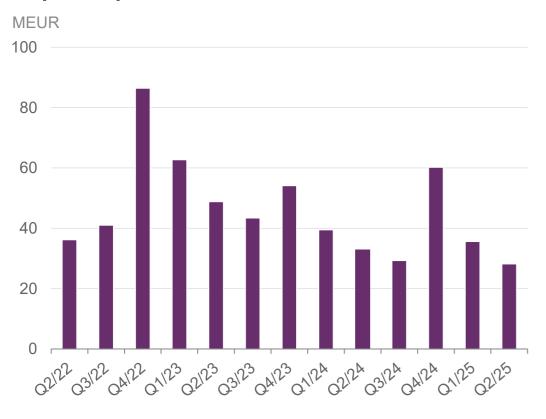
### Quarterly net cash flow from operating activities



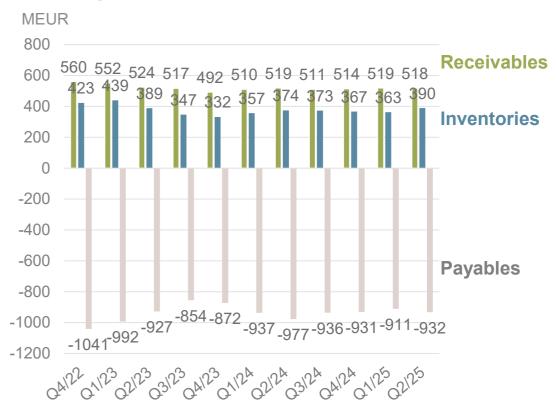
<sup>•</sup> Includes Stevens Point operations as of May 28,2025.

## Sustainably lower investments

### **Capital expenditure**



### **Working capital**





## Net debt and leverage

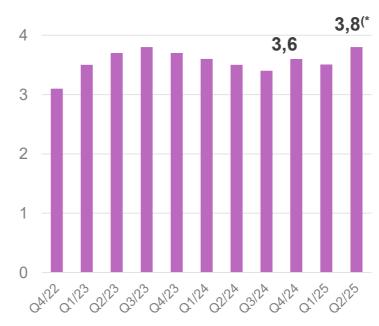
### Adjusted net indebtedness



### Ratio of adjusted net indebtedness to adjusted EBITDA

Adjusted net debt to adjusted EBITDA ratio

5



(\* The pro forma adjusted EBITDA (LTM) used for calculating leverage ratios for Q2 2025 includes the unaudited EBITDA of Stevens Point operations for the period prior to the acquisition.

 Adjusted net indebtedness increased to EUR 2,260 million from (1,835 on March 31, 2025), primarily due to the acquisition of Stevens Point operations.



### **Conclusions**

- Another strong quarter of financial performance.
- Significant steps taken to enhance the quality of the business portfolio.
- Successful completion of Stevens Point operations with integration now underway.
- Disciplined execution of our strategic agenda continues.



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