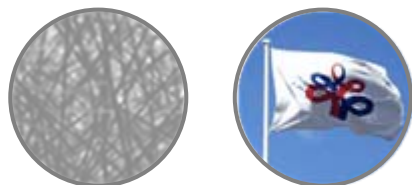


Ahlstrom

The global source for fiber-based materials

Blue Chip Seminar, September 7, 2006

CEO, Jukka Moisio



Small fibers. Big difference.

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- Latest financials

Section I

Ahlstrom in brief

Ahlstrom in brief

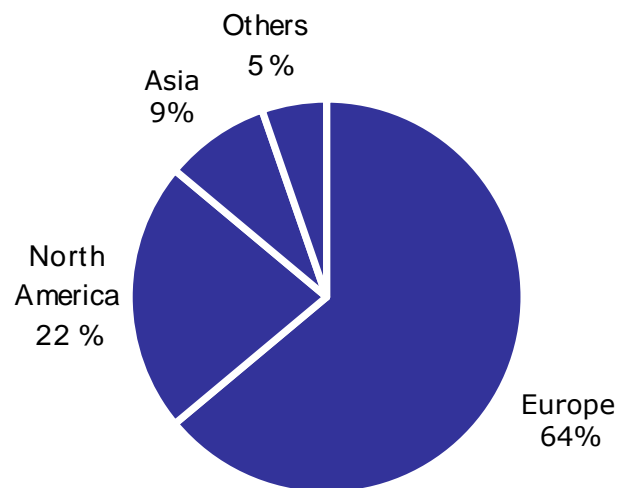
Ahlstrom essentials

- High performance fiber-based materials
- Roll goods to converters
- Global sales network
- Production facilities in Europe, US, South America, and Asia
- Innovation in close co-operation with customers
- High growth and high value added businesses

Financial overview ⁽¹⁾

| | 2004 | 2005 H1 | 2005 H1 | 2006 |
|----------------|-------|---------|---------|-------|
| Sales (€'m) | 1490 | 1553 | 787 | 824 |
| EBIT | 82 | 99 | 56 | 52 |
| EBIT margin % | 5,5 % | 6,4 % | 7,1 % | 6,3 % |
| Asset turnover | 1,6 | 1,6 | 1,6 | 1,7 |
| ROCE % | 9.1% | 10.5% | 11.4% | 11.3% |

Sales split, 2005



Expanding production globally

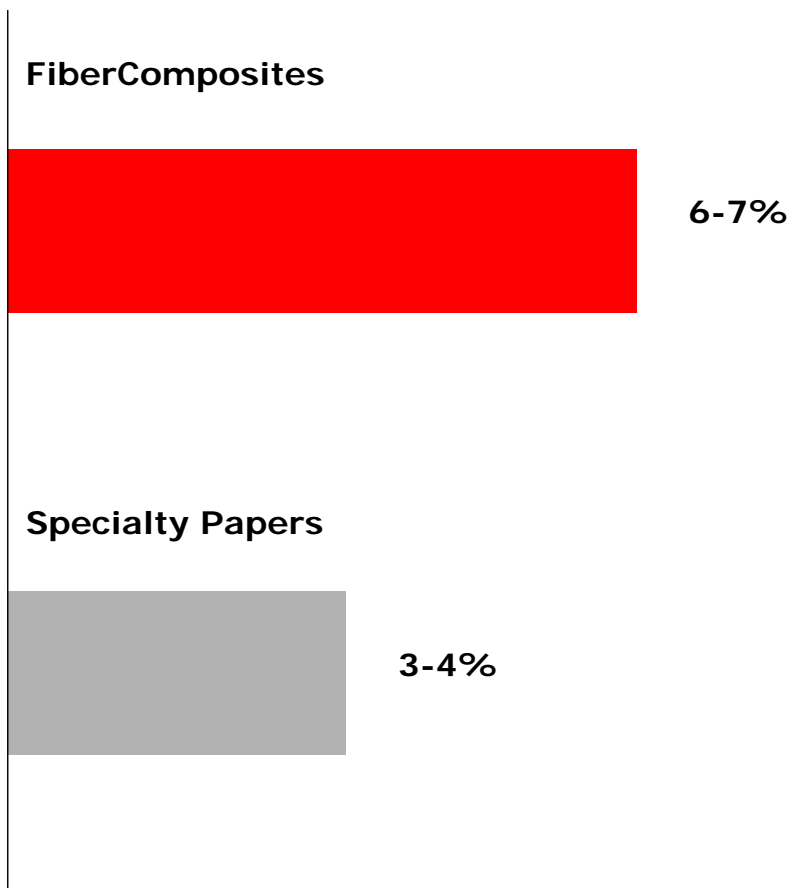
- Sales offices
- Production sites



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Operating in businesses with high growth

Growth of markets served⁽¹⁾



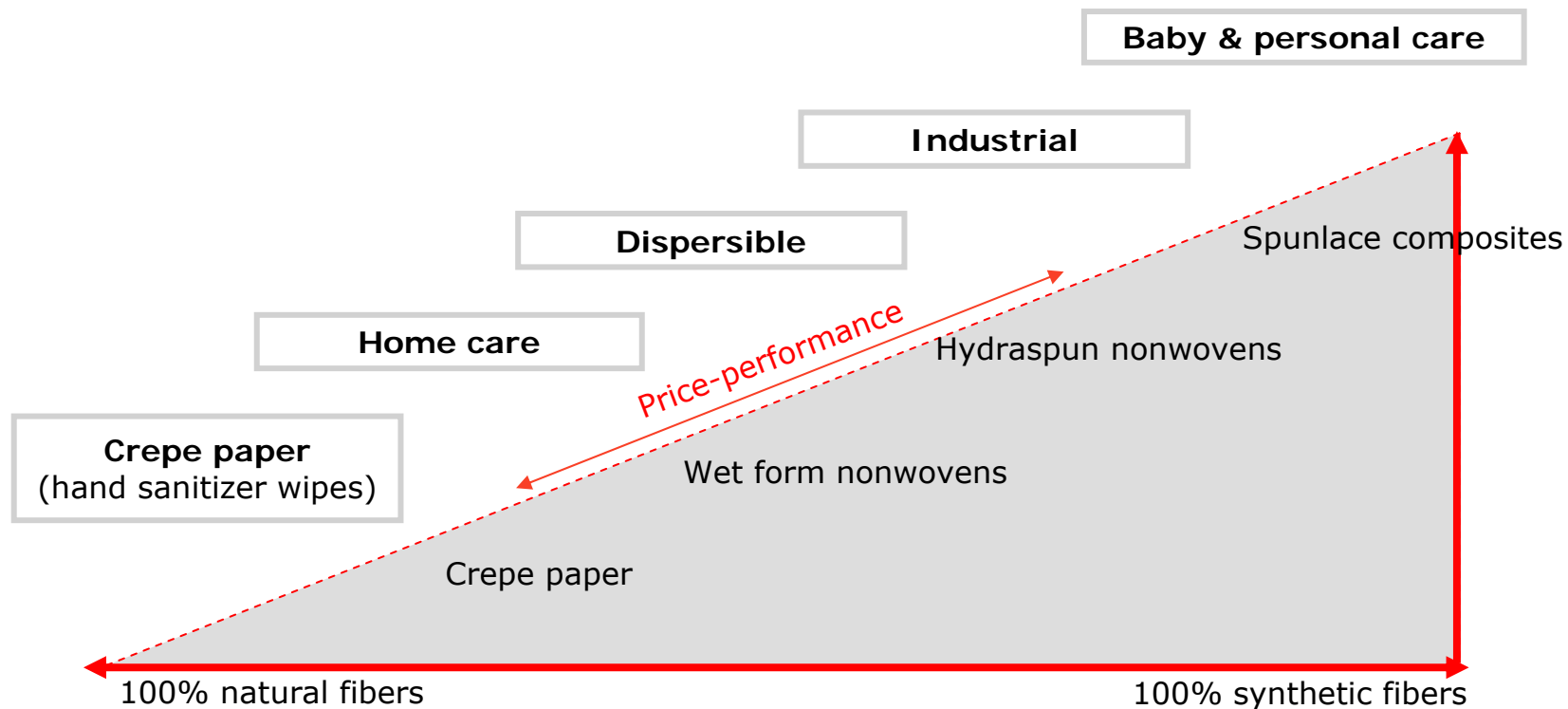
High growth areas

- Wipes
- Nonwoven wallcoverings
- Air and liquid filtration
- Glass reinforcements for marine and windmills

- Release base papers
- Face-stock label papers
- Pre-impregnated decor papers

Notes: 1) Source for FiberComposites and Specialty Papers annual volume growth: Inda/Edana, Pira International and Ahlstrom management

Unique fiber expertise – wipes example



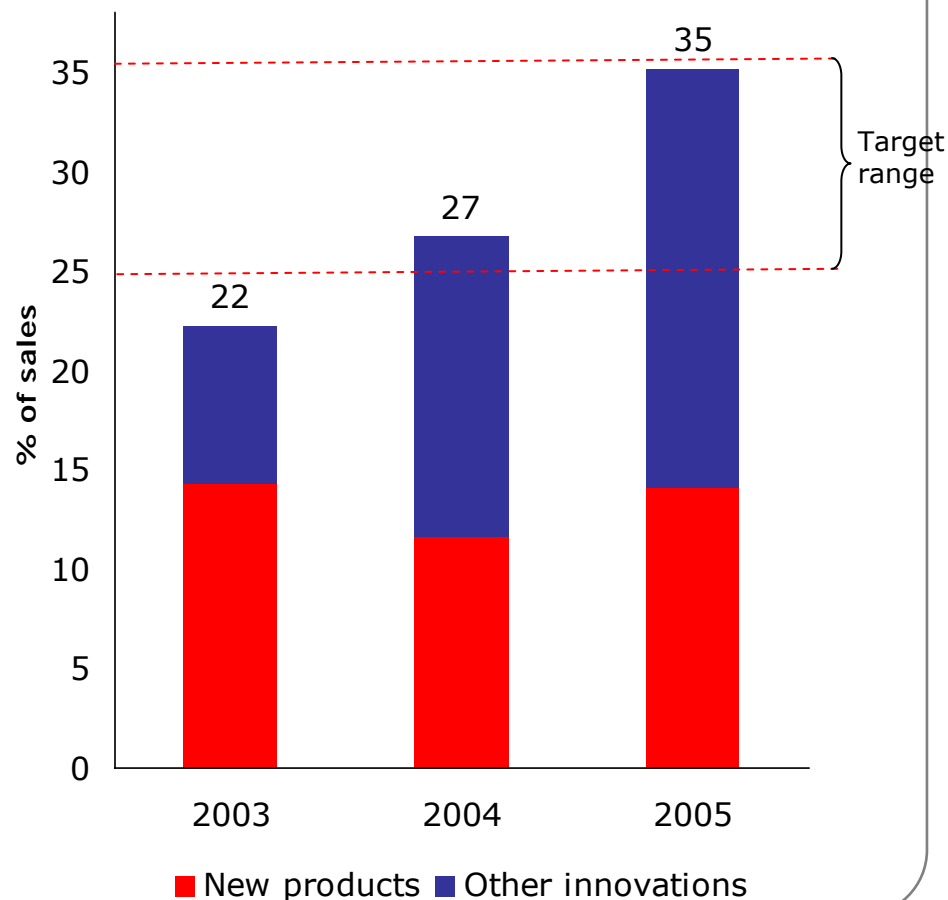
Products utilizing fibers that vary from 100% synthetic to 100% natural, with multiple combinations of both

Substantial share of new sales through innovation

Innovation in brief

- Customer focused
 - Business area learning and cross-fertilization
 - Serving shared market segments (e.g. transportation, building, packaging)
- Expertise based on broad market and technology exposure
- 3.4% of total personnel focusing on innovation (187 professionals)

New products as % of sales⁽¹⁾



Section II

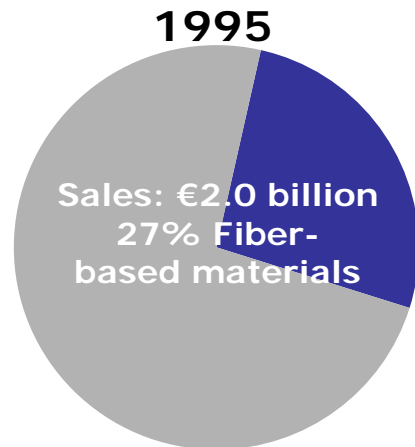
Growth through organic investments
and acquisitions.

Divestment of non-core assets

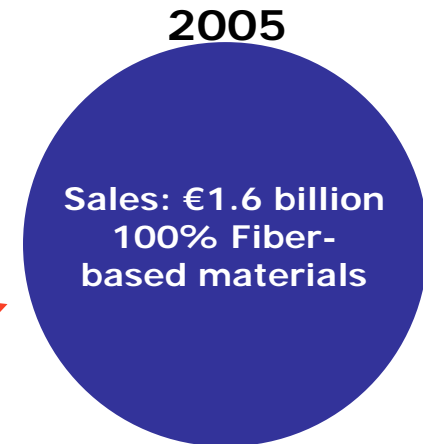
Focus on fiber-based materials

Acquisitions and organic investments:

- Sibille-Dalle, 1996
- Dexter Nonwovens, 2000
- Wiping fabrics line, 2004
- Fine fibers, 2005
- Release base expansion, 2006-2007
- Lantor's filtration business and HRS Textiles, 2006
- Wipes line, 2007
- Glass tissue and glassfiber plant, 2007



10 YEAR CAGR: 10%



Refocus on core business through disposals:

- Pulp mill machinery, 2000
- Packaging, 2001
- Cores and Board, 2004
- Kauttua mill, 2005
- Sonoco-Alcore, 2006
- Other excess assets, 2005-2006

Growth investments in the pipeline

| Investment | Business area | Start-up |
|---|-------------------|----------|
| Tampere, Finland, capacity expansion filtration media | Filtration | Q3/2006 |
| Ställdalen, Sweden, rebuild industrial nonwovens | Nonwovens | Q3/2006 |
| Mikkeli, Finland, specialty reinforcement plant expansion | Glass nonwovens | Q4/2006 |
| Greenbay, USA, spunlace machine for wipes | Nonwovens | Q1/2007 |
| Darlington, USA, specialty glassfiber reinforcement plant | Glass nonwovens | Q1/2007 |
| La Gère, France, releaseliner capacity expansion | Label & packaging | Q2/2007 |
| Tver, Russia, glassfiber tissue plant | Glass nonwovens | Q4/2007 |

➤ **Investment commitment of approximately EUR 110 million**

➤ **Investment criteria:**

- **1.5 x investment in net sales in 3-5 years**
- **13 % ROCE target**

Global expansion of glass nonwovens

High underlying growth

- +10% yOy growth expected globally in windmill and +5% in the marine industry
- Construction market in Russia growing above 10% yOy

Russia

- EUR 38 million investment in glassfiber tissue plant in Tver, Russia. Start-up in Q4 2007
- Serving building and composites materials industries

USA

- EUR 5 million investment in a specialty glassfiber reinforcement plant in Darlington. Start-up in early 2007
- Serving wind energy and marine industry

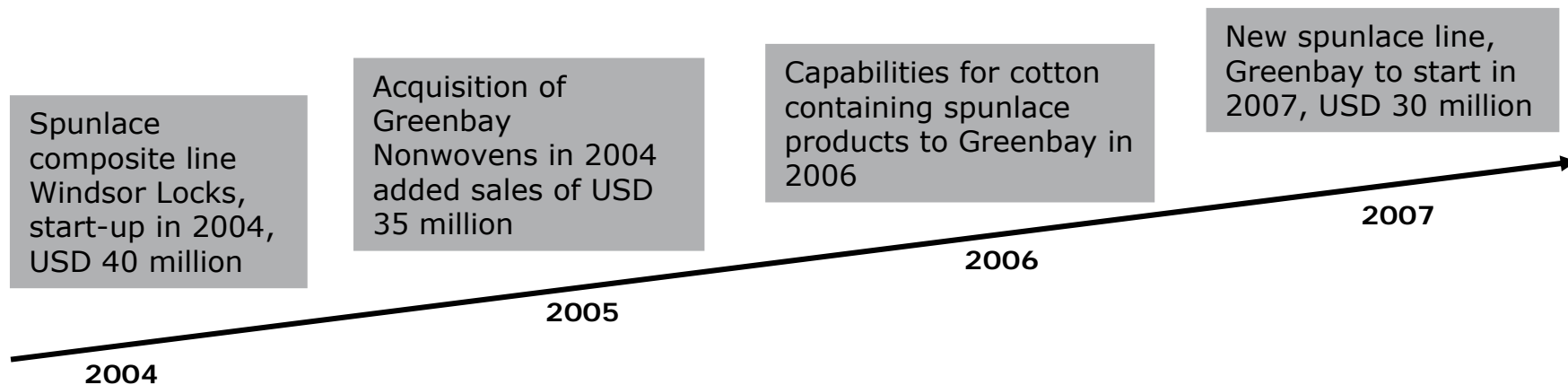
Finland

- EUR 5 million investment in capacity expansion of Mikkeli glassfiber plant. Start up in Q4 2006



Wipes growth in North America

- 10-20% yOy growth anticipated in North America in spunlace wipes
- USD 30 million investment in spunlace machine at Ahlstrom Green Bay plant. Start up in early 2007
- Flexibility to support also automotive, medical and technical nonwovens markets
- Enables utilisation of current assets and infrastructure



Release base paper growth

- Average growth of worldwide demand for release base papers approximately 5-7 % yOy
- Currently ongoing EUR 30 million investment to expand release base paper capacity in France. Start-up in Q2 2007
- In Italy capacity increase successfully launched in January 2006
- Total top line potential above EUR 50 million



Improving capital efficiency

Divestment of Sonoco-Alcore joint venture

- Shareholding (35.5%) sold to Sonoco in July for EUR 39.5 million including capital gain of EUR 3 million
- Sonoco-Alcore produces coreboard and cores and tubes for industrial use. Net sales of Sonoco-Alcore was EUR 270 million in 2005

Sale of property in Germany

- EUR 11.7 million incl. capital gain of approximately EUR 7 million*
 - The property was part of Ahlstrom's packaging operations that have been divested earlier
- **Capital gain of approximately EUR 7 million to be booked in Q3**
- **Ahlstrom aims to continue to divest non-core assets which generate no top line but burden balance sheet**

Section III

Latest financials

Financial highlights Q2 2006

| | Q2/2006 | Q2/2005 | 2005 |
|--|---------|---------|---------|
| Net sales, EUR million | 409.6 | 402.8 | 1,552.6 |
| Operating profit, EUR million | 28.9 | 30.3 | 117.2 |
| Operating profit excl. non-recurring, EUR million | 26.0 | 28.4 | 99.0 |
| Profit for the period, EUR million | 16.6 | 14.4 | 62.6 |
| Return on capital employed (ROCE), % | 11.7 | 12.1 | 12.4 |
| Earnings per share (EPS), EUR | 0.36 | 0.40 | 1.71 |
| Cash earnings per share (CEPS), EUR | 0.21 | 0.71 | 3.48 |
| Average number of shares, 1000s | 45,587 | 36,418 | 36,418 |
| Gearing ratio, % | 30.0 | 65.4 | 57.7 |

- Net sales grew by 3.8% and volumes by 2.0%*
- ROCE was 11.7%, behind the Group's long term target of 13%
- Profit for the period improved clearly mainly due to lower taxes and improved performance of associated companies

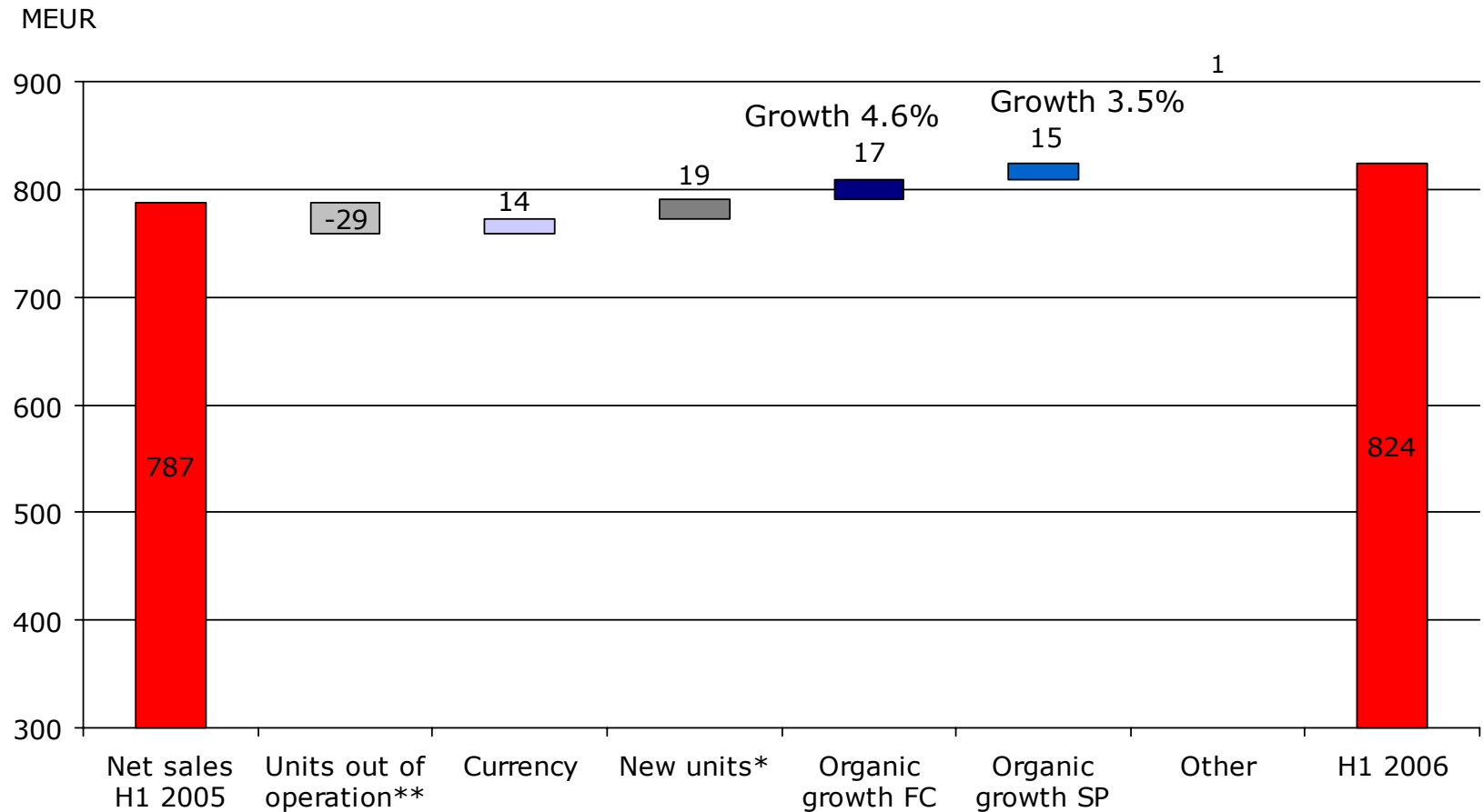
Small fibers. Big difference.

*Figures are adjusted for the divestment of Kauttua PM1

Please note: Share related indicators are not fully comparable due to the dilution effect of the issue of new shares in March, 2006



H1 Net sales growth by driver, EUR million



*Incl. HRS Textiles, Lantor's filtration business and Fibermark's North American absorbent materials business

**Incl. Kauttua PM1, Turin PM8 and Stenay PM1 standstill

H1 Cost structure

| Cost structure | H1/2006 | % of sales | H1/2005 | % of sales | 2005 | % of sales |
|------------------------------|--------------|---------------|--------------|---------------|---------------|---------------|
| Synthetic and natural fibers | 242.0 | 29.4 % | 224.7 | 28.5 % | 447.0 | 28.8 % |
| Chemicals | 106.9 | 13.0 % | 101.6 | 12.9 % | 198.7 | 12.8 % |
| Energy | 77.2 | 9.4 % | 61.9 | 7.9 % | 127.6 | 8.2 % |
| Fixed costs * | 311.4 | 37.8 % | 304.3 | 38.7 % | 609.7 | 39.3 % |
| Total, EUR million | 737.5 | 89.5 % | 692.5 | 88.0 % | 1383.0 | 89.1 % |

* excluding depreciation, amortisation and impairment

- Gross margin gap of 2.5 percentage points in H1 2006 (vs. H1 2005) due to increased raw material and energy costs
- **Ahlstrom has been able to compensate for 85% of increased raw material prices**

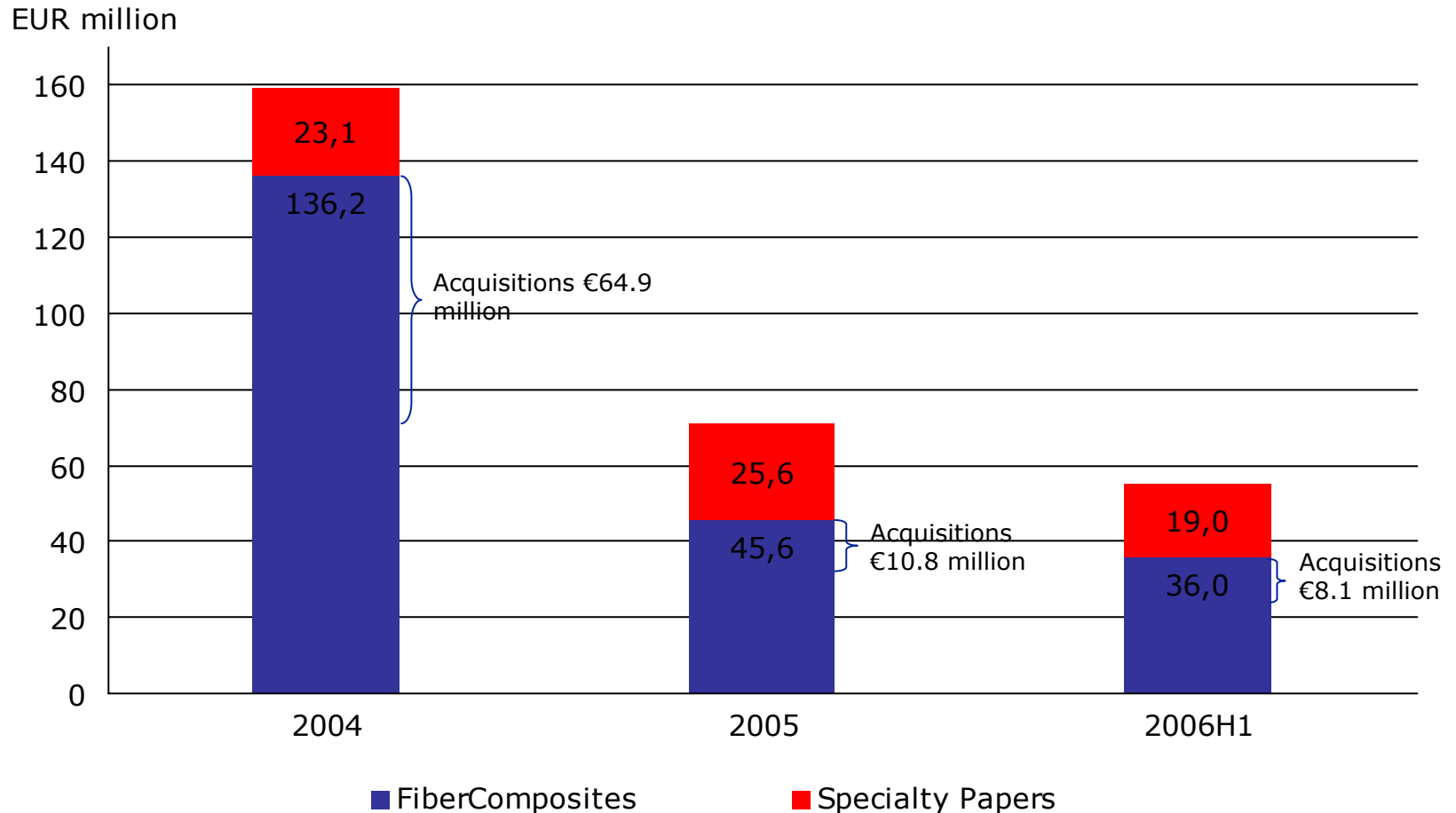
Improving “bottom line”

| EUR million | Q2/2005 | Q2/2006 | |
|------------------------------|-------------|-------------|--|
| EBIT | 30.3 | 28.9 | •Improving profit of associated companies |
| Associated companies | -0.4 | 0.4 | –Divestment of Sonoco Alcore |
| Net financial expenses | -4.5 | -4.1 | •Reducing net financial expenses |
| Income tax | -11.1 | -8.6 | –Actions initiated to decrease the level of equity hedging costs |
| Profit for the period | 14.4 | 16.6 | •Reducing income taxes |
| EPS | 0.40 | 0.36 | –Tax rate decreased to 35.5% in 2006 from 38% in 2005 |
| Number of shares | 36,418 | 45,587 | |

To expect going forward:

- **Divestment of remaining non-core assets**
- **The aim is to continue to reduce the effective tax rate**

Investments, 2004-2006 H1



➤ **Investments for full year 2006 expected to be ca. EUR 130 million**

Financial targets

- ROCE minimum 13%
- Gearing 50-80%
- Dividend payout ratio at least 50%

ROCE target of 13%

Growing topline

- Increasing prices
- Growing volumes
- New products through innovation

Target ROCE 13%

Improving margins

- Improving productivity
- Reducing variable costs
- Reducing fixed costs

Improving capital efficiency

- Investing wisely
- Divesting excess assets
- Reducing working capital

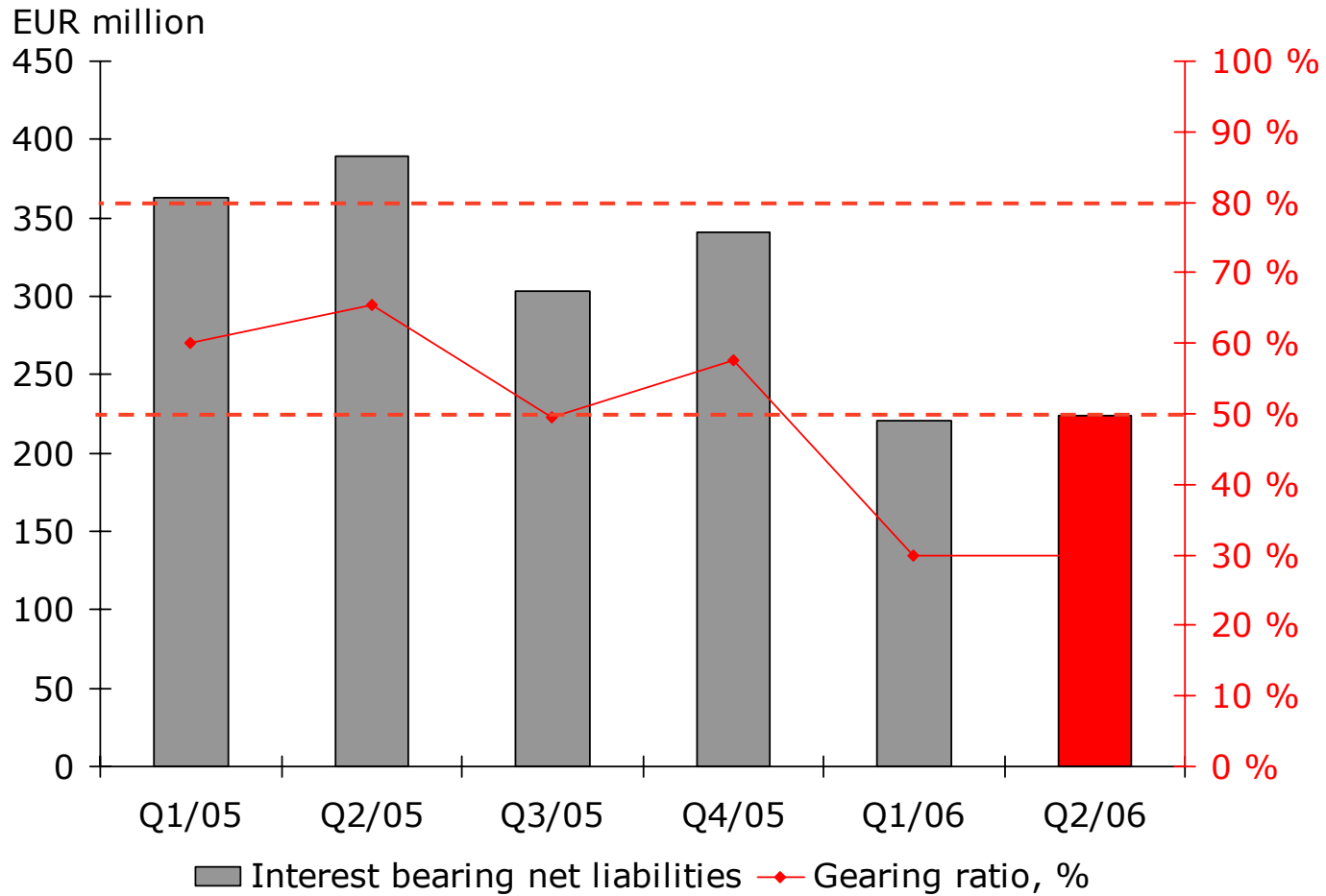
H1 2006 ROCE*: 11.3%

➤ **Current 1.7 asset turnover rate implies 7.6% EBIT margin in order to achieve 13% ROCE target**

Small fibers. Big difference.

* excluding non-recurring items

Interest-bearing net liabilities and gearing ratio



Target: 50%-80%

Outlook

- Solid demand expected in most business areas
- Net sales of continuing operations expected to grow in 2006
- We continue to work with growth initiatives in Americas, Russia and Asia
- Sales price increases and continuous cost reduction on agenda
- Divestment of remaining non-core assets to improve capital efficiency

This presentation contains certain forward-looking statements that reflect the present views of the company's management. Due to the nature of these statements, they contain uncertainties and risks and are subject to changes in the general economic situation and in the company's business.